



BROKER PARTNERSHIP PROGRAM

Subject to the terms and conditions of this program, CTRL Collective will reward individuals or entities for each qualified member introduction that leads to a signed CTRL Collective membership agreement.

A. QUALIFIED INTRODUCTION

For any entity to be considered a qualified introduction, such entity must:

- not be current or previous members of CTRL Collective;
- sign a membership agreement with a right of access to dedicated space or coworking at CTRL Collective no later than two (2) months from the date of Submission (as defined below);
- for each city specified by you in your Submission, not have previously contacted CTRL Collective for a membership or attended a CTRL Collective event or otherwise been submitted in such city by another party prior to your Submission in the 60 days prior to your Submission;
- not be a subsidiary or an affiliate of the entity providing the introduction or an entity with the same parent entity as the entity providing the introduction.

B. PROCESS

Submission:

To be eligible to receive the fees described in this program, you must accept these terms and conditions. Introductions may be submitted by emailing a CTRL Collective Sales Director or Corporate Team member and providing:

- Your first and last name or the first and last name of the primary contact for the entity with which you are affiliated;
- Introduced Entity's name;
- Introduced Entity's valid phone number;
- Introduced Entity's valid email address;
- Introduced Entity's city or cities of interest.

You must complete a separate submission for each introduced Entity. You may only complete a single submission per potential member company that you would like to introduce. The introduced entity must have granted consent to you to fill out the submission or initiate a written or verbal exchange about this matter.



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Contact with Introduced Entity:

Following a complete Submission, we will contact the potential member confirming our receipt of the submission. By agreeing to these terms and conditions, you hereby represent that you have obtained consent from the introduced entity to send the introduced entity's contact information to CTRL Collective for the purpose of participating in the Broker Partnership Program with CTRL Collective described in these Terms and Conditions. If the Introduced Entity informs us that it has not given authorization to you, you will not be eligible for the Fee even if such introduced entity becomes a qualified introduction. If the introduced entity does not so inform us, you may continue to receive email communications.

C. FEE(S) & PAYMENT

Subject to these terms and conditions, CTRL Collective will pay you for qualified introductions. For new business, you will receive 10% of year 1 contract value and 2% on months 13-36. For expansions, you will receive 3% of the net new contract value. All fees will be paid within 60 days of receiving your clients signed membership agreement.